



# New Associate Interview and Commitment Sheet

Name: \_\_\_\_\_ Date: \_\_\_\_\_  
 Telephone #: \_\_\_\_\_ E-mail: \_\_\_\_\_

*Please send a copy to your Upline Leader.*

The road map to success begins with goals and a commitment. By completing this sheet, you will set short-, mid-, and long-term goals. These goals should include important areas of your business (retailing, sponsoring, volume, income) and personal goals (new home, car, children’s education, charities, etc.). Setting goals and making commitments can help you build belief in yourself and create action. **The more honest and open you are in this interview, the more quickly we can help you achieve YOUR goals. You are in business for yourself but not by yourself.**

Why did you decide to join Isagenix?	
What is it about network marketing that attracts you?	
What could hold you back from taking full advantage of this opportunity?	
Do you have the support of your spouse and/or family? Why or why not?	
What are the things that excite and motivate you about this opportunity?	
1. What do you plan to be earning per month with your Isagenix business in your first...	6 months? \$ 1 year? \$
2. When your business is successful, what major difference do you foresee in your life one year from now?	
3. After your business is successful, what major difference do you foresee in your life three to five years from now?	
4. What are three things that you will be, do or have as a result of your success?	1. 2. 3.
5. Are you coachable and willing to follow the system? [ ] Yes [ ] No	
6. What does being coachable mean to you?	
7. What are your health and weight-loss goals?	

8. On a scale of 1 – 10 (10 being high), what is your belief in yourself?	
9. Did you sign up for Autoship?	<input type="checkbox"/> Yes <input type="checkbox"/> No
10. How long are you willing to commit to being on Autoship for? (When Susan Sly started, she committed to being on Autoship for 7 years! That is commitment)	
11. How much product did you purchase on your initial order? Have you ordered your President's Pak? (You have only 60 days to do this)	
12. What are your personal strengths that will help you in achieving success in this business?	
13. What are the areas you would like to strengthen? (Computer Skills, Phone skills, Time Management, Self Motivation)	
<i>What resources do you have available? (computer, fax, membership in organizations or clubs)</i>	
14. How much money can you invest on a monthly basis to get your business going? (Tools, meetings, Business Cards)	
15. Do you like to work on the phone	<input type="checkbox"/> Yes <input type="checkbox"/> No
16. The Internet	<input type="checkbox"/> Yes <input type="checkbox"/> No
17. Do you have a large circle of influence? Please explain:	<input type="checkbox"/> Yes <input type="checkbox"/> No
18. Have you ever been in Network Marketing or owned a business?	
19. Who do you know in network marketing or direct sales? (Avon, Tupperware, Usana, Arbonne, Goji, Market America?)	
20. Do you enjoy working with people and making personal contacts?	<input type="checkbox"/> Yes <input type="checkbox"/> No
21. During what daily activities do you come into contact with people?	
22. When can you schedule an in-home presentation with your contacts?	

23. Are you willing to tell others (at the appropriate time) that you have started a business? Why or why not?	
24. How many new people (with your Upline Leader's help) would you like to enroll in the next 30 days?	
25. How quickly do you want to become a Consultant?	
What scares you about doing this business?	
26. Why will you be successful at this business?	
27. What can your upline leader do to help you to be successful?	
28. What is your commitment level to be successful?	<input type="checkbox"/> Low <input type="checkbox"/> Medium <input type="checkbox"/> High
29. If not at High, what will it take to get to high?	
30. Are you registered for Isagenix's Annual Celebration or next training or event?	<input type="checkbox"/> Yes <input type="checkbox"/> No
31. Please indicate the following commitments you agree to make:	
<input type="checkbox"/> I commit to build my Isagenix business for a minimum of 24 months. I understand that a real business takes time and effort. <input type="checkbox"/> I commit to get my top 10 names list (with contact information) to my sponsor by <b>(INSERT DATE)</b> . <input type="checkbox"/> I commit to do income-producing activities every day (i.e., Connecting, sharing information, retailing and training). <input type="checkbox"/> I commit to remain coachable. I want to learn from people who are already successful. <input type="checkbox"/> As much as possible, I commit to attend meetings, conference calls, trainings (by phone or in person) and to listen to at least one conference call per week.	

Signature \_\_\_\_\_ Date \_\_\_\_\_

**SOME THOUGHTS TO PONDER**

*"He who has a why to live for can bear almost any how."* **Friedrich Nietzsche**

*"What am I willing to sacrifice for what I want to become?"* **Anonymous**

*"It is literally true that you can succeed best and quickest by helping others to succeed."* **Napoleon Hill**

*"In Network Marketing, we do not trade time for money; rather we INVEST our time. Time is more valuable than money, invest it wisely! The result of time investment? A growing, residual income and eventually, financial freedom. Our business is an asset, not a job."* **SB**